# Crash Course #1:

# Create Value with EventUp



Welcome to our first Crash Course that is dedicated to learning all about EventUp and why so many unique event spaces find value in being a part of a leading venue directory. The following lessons will walk through what goes into an EventUp listing and how to get started with your own venue's listing!

Lesson No. 1: What is a venue directory?

A venue directory helps event planners and guests search for the perfect event space for any event type, large or small. EventUp is one of the largest directories with over 15,000 restaurants, hotels, and unique venues showcased.

NOTE STA	Plan Your Pe	erfect Event	
	Where is your event?	Search	
	Plan your next social party, corporate event, c	or wedding with an EventUp venue near you.	
			1.
	Featured	l Venues	



Read through some of our blog posts to learn the ins and outs of venue directories.

The Value of Joining a Venue Directory

11 Jan 2022 | By Nicole Catatao

20 Sep 2021 | By Nicole Catatao

Online venue directories are the ultimate way to connect professional, social, and wedding event planners to the right venues. Venue directories such as EventUp powered by Tripleseat allow prospects to search their desired city using filters for their occasions like budget, guest count, amenities, and much more.

Why "Free" Venue Directory Listings Aren't Actually "Free"

There are plenty of venue directories out there in the market to choose from, with new ones popping up all the time. And pretty much all of them offer free listings to new customers. Free things are great, but nothing is ever really free. Here are 5 reasons why those other free venue directory listings aren't actually free and will end up costing you more money and more headaches in the long run.

Embrace the Fifter

Event planners can narrow down their search for the perfect venue space with the following filters.

### Basic

- Number of Guests
- Standing or Seated
- Event Type
- Distance from Top Cities

## Advanced

- Neighborhoods
- Amenities
- Venue Type
- Look & Feel
- Budget

# Lesson No. 2: Know your EventUp roles & speak the listing lingo!

With an EventUp listing comes different levels of access and a new set of vocabulary to learn.



## Assign users with tiered access depending on the user's role and needs

Venue Owner - Primary contact & admin for the listing

Ability to receive leads Ability to edit the listing Ability to add new users

### Admin - Additional contact with full venue permissions

Ability to receive leads Ability to edit the listing

<u>Staff - Additional contacts with access to venue inbox</u> Ability to receive leads

### **Additional Contacts**

Add additional contacts that can receive and reply to quote requests, messages, or availability requests.

Contacts with Admin status can read and reply to all inquiries. Contacts with Staff status will only allow a contact to read inquiries.

ADD ADDITIONAL CONTACT

Email

Select Role 🔻

Send Notifications

SAVE CANCEL

**VIEW LISTING** 

UTO RESPONSES

Porcupine and Bear

Boston, MA

EDIT VENUE

**Base Package** 

VENUE CONTACTS

CREATE NEW LISTING

Eventlip Vocabulary

**Impressions:** When your listing appears and is seen by an event planner in search results among other venue listings.

Page Views: When your dedicated listing page is viewed by an event planner.

**Quote Request:** An event inquiry your listing receives from an event planner.

Message Count: The total number of private messages event planners have sent you.

**Response Rate:** The average percentage of messages you respond to within the EventUp portal.

Avg. Response Time: How quickly a venue responds to leads in the EventUp portal.

Listing Quality: Overall, can event planners understand your event space enough to confidently submit a quote request?



# Porcupine and Bear

Boston, MA

# **Base Package** EDIT VENUE AUTO RESPONSES VENUE CONTACTS **VIEW LISTING** MANAGE SUBSCRIPTION

# **Lesson No. 3:** Edit a listing with ease.

# Update a listing with these simple steps and best practices for what and when to edit.

- Edit a venue by going to "My Listings" from the "My Account" dropdown menu.
- Listings should be updated every six months or anytime there are changes at the venue, big or small!
- <u>Best Practice</u>: Use AI to help enhance your listing description! Learn more here.

What to Update

- Upload, delete, and reorder images
- Listing overview
- Pricing options
- Location address
- Food & beverage choices
- Space
- Availability
- Amenities

🏦 Upload images

### Name and Description

Name

Porcupine and Bear

#### Description

### $\mathbf{B} \ I \ \underline{\mathbf{U}} \ \coloneqq \ \underline{\mathbf{I}} \ \boldsymbol{\mathcal{O}}$

Porcupine and Bear was founded in 2017. We are a multi-generational run family-style restaurant located in the heart of Boston. Our menu is made up of family recipes hailing from Portugal, Ireland, and France. Everything we serve is made from scratch with most meals being made to order. Family recipes include chicken marsala, si pout, queijadas, and Nana Pricilla's lemon meringue pie. Pull up a chair at one of our long tables, grab a carafe of red sangria, and make new friends among the other guests. Kids are welcome in the main dining room where they get their own menu that includes elevated kid-friendly favorites: Corn dogs, mac and cheese, DIY pizza, and more. We offer three private dining spaces: Priscilla's Tea Room, Tony's Lounge, and a full restaurant buyout. We have thrown parties of all sizes and experiences. Host your next anniversary dinner in a romantic candle-lit alcove set for two, or celebrate the joining of two families with a bridal shower in our tea room or a holiday work party in the lounge. Having a larger party? Don't worry — we can accommodate up to 400 people with a full restaurant buyout. Connect with our event manager who will be happy to provide a tour of the spaces and work with you to create an event that exceeds expectations.

#### Photos

Drag and drop images here to add. Supported image types: JPG, PNG, GIF. Minimum photo size: 960x640. Click and drag photos to rearange. Single click on images to edit or remove.

Don't forget to update any changes you make, so they save to your listing!

Seasonal Checklist

EventUp Listing Checklist <u>Editing a Listing Video</u> <u>Edit a Listing Step-by-Step Guide</u>

Need some more resources!